# MINUTES COMMITTEE OF THE WHOLE April 18, 2017 – 7:30pm

Acting Mayor Veenbaas called the meeting to order at 7:30 pm.

COUNCIL IN ATTENDANCE: Aldermen Mike Cannon, Len Prejna, Laura Majikes, Brad Judd; Robert Banger, Jr., John D'Astice, Tim Veenbaas

**COUNCIL ABSENT: 0** 

STAFF IN ATTENDANCE: City Manager Barry Krumstok, Deputy City Clerk Ginny Cotugno, Assistant to the City Manager Lori Ciezak, Community Development Director Valerie Dehner, Finance Director Melissa Gallagher, Fire Chief Scott Franzgrote, Police Chief John Nowacki, Public Works Director Fred Vogt, Assistant Public Works Director Rob Horne, City Attorney Jim Macholl, City Engineer Ryan Lindeman

Acting Mayor Veenbaas: I'm going to do something that should have been done at the last City Council meeting and Michael if you could just stand up please. Michael Normoyle, he is the Community Outreach Director for our Illinois House of Representatives, State Representative Michelle Mussman that's in the 56<sup>th</sup> District and Michael is here just to let everyone know he's available for the portion of the City of Rolling Meadows that's in Michelle's District and he's got some business cards for those aldermen and City people that might need any help from Michelle and her staff so we really appreciate you being here and we're sorry you weren't on the last sign in sheet at the last City Council.

Mr. Normoyle: Thank you very much. I just wanted to remind people that there's just under 900 taxpayers in Rolling Meadows who can call Michelle Mussman, their State Representative. I just kind of wanted to say that if those people, or anybody else in Rolling Meadows, has any sort of governmental issue whether it be local, state, federal, we'll at least get to the bottom of it. I know here in Rolling Meadows you have a former mayor in Mr. Rooney who is current State Senator so he's probably your go to person for that. That's totally fine. We're not competing against one another. Thankfully I did get in contact with Alderman Cannon. Our constituents are located in the east side of Ward 1 so just to give you an idea of where they're at. And that's pretty much it. I'm going to leave a few business cards there on the table and if you have any questions I'll hang out a bit. Thank you.

Acting Mayor Veenbaas: Thank you for coming to the second meeting to let us know who you are, a face and name too. Let Michelle know we appreciate what she's doing and if we can help her too let us know.

## 1) Cook County Minimum Wage and Sick Leave

Acting Mayor Veenbaas: I'm going to start on the agenda with the first item and there are actually six items tonight so we've got a fairly full calendar of events, but the first item is the Cook County Minimum Wage and Sick Leave and Mr. Krumstok will introduce that. We have two sign-ins. Mr. Krumstok would you like to have them come forward first or would you like to explain what's going on first?

Mr. Krumstok: I'll actually just start with what was in the packet first.

Acting Mayor Veenbaas: I can just, go ahead. I'll let you have the floor.

Mr. Krumstok: Really briefly, this is in for both sections and City Attorney Jim Macholl will also be here for questions and clarifications obviously. Last year in 2016 Cook County, following the City of Chicago, passed an ordinance, actually two of them. One deals with minimum wage. One deals with sick leave. We're talking about tonight the mandates that are in front of us. Municipalities can opt out and I put into the packet Schaumburg's recently passed ordinance that they actually did for both of those items and that was bought up from the SBA and actually discussion at that point in time. I also put in some other information and again for residents at home currently October 26<sup>th</sup> of 2016 Cook County voted to increase the minimum wage gradually all the way until 2020. It goes from 8.25 to 10.00 July 1st 2017; 10.00 to 11.00 for July 1, 2018; and then '19 would be 11 to 12; and then 2020 it goes to 13.00, and then after that it would be CPI being tied to that and again what you have in front of you is also the sick leave. What they passed in their ordinance is actually making a total of 40 hours of sick leave. There's obviously how you can use it and then you can actually if anything is left over they can actually roll for the year next. After that there's obviously some publications that talk about living wages and some other pieces that are out there and just not to belabor it, but again more municipalities have been coming out and discussing this. So far when this was actually being written the municipalities of Barrington, Bedford Park for the sick leave only, Mt. Prospect, Oak Forest, River Forest, Rosemont, Tinley Park, Schaumburg, and Streamwood have opted out. Obviously Barrington being one of the first because they straddle two counties, Lake County and Cook County, they were one of the first out of there. Obviously when I went to the NWMC meeting last Wednesday there was a question that was bought up and a few other municipalities have already stated that they will be starting their discussions on this topic. So again there's a lot of information that we know. If the City Council decides that the three options and comments, recommendations, for these two items is that the City Council can take no action, and then the businesses that are subject here in Cook County regarding the mandates, you can adopt an ordinance that preempts the Cook County mandates, one or both items, or you can establish your own mandate for minimum wage and sick leave. From the business community there have been just a few calls to me regarding the minimum wage and the sick leave. And again how sick leave is created for places that have PTO's they would have to actually carve out some of that time and specifically call it sick leave, but at the same point in time tonight obviously before the City Council, the Rolling Meadows Chamber actually wrote a letter regarding that too and that should be taken into account as you have the discussion. Obviously it's a lot in there, but that's the intro that we have and obviously there's a lot of information that was provided in the packet.

Acting Mayor Veenbaas: Thank you Mr. Krumstok. That was a complete package for all of us that received it. That was a lot of reading, but a lot of very, very good information too, so we appreciate you taking the time and effort with your staff to pull that together. We have a complete view of what's going on as a result of your synopsis, so with that in mind is there anyone here on the council that has any questions or clarifications for Barry on this item? I see no questions. Then with no questions there are two people signed in for this particular item on the sign-in sheet. There's a Mr. Roger Fraser. Mr. Fraser if you'd like to come to the microphone, identify yourself, actually you have your address here, but you can let us know and thank you for participating.

Roger Fraser: Thank you sir. My name is Roger Fraser and I live up on Lincoln Avenue and have for, my wife and I, for 30, over 30 years and I want to thank this gentleman here for kind of introducing it and shortening my presentation by at least a minute. So I'm just going to launch right in. There seems to me to be four myths that I think need dispelling about this living wage. The first one is that teenagers are like the principle employees in fast food restaurants and retail shops like Walmart and therefore a minimum wage for them is no big deal. And secondly, there's the thought that if a community institutes a mandatory living wage it will result in loss of businesses fleeing the community. Thirdly, another myth is that if a community institutes a mandatory living wage unemployment will result because the businesses will shed low paid workers, and then fourth is the argument that somehow if a worker increases his wages someone a little higher up on the economic ladder is somehow threatened and perhaps harmed by this. I actually heard this argument made by one of you folks on the City Council. So let me address each one. First of all you just have to go to Walmart and McDonald's to see that people working there are not, there may be some teenagers, but principally there are a lot of people my age and a lot of people who are not teenagers. Quite, very much older than teenagers. And then with respect to the loss of business and also the increasing unemployment the evidence is solidly against that. The cities with actually the longest record of a minimum wage are San Francisco and Santa Fe New Mexico and they've had a minimum wage that's been increasing since 2003 and to quote from the Center for Economic Policy Research, the results and I quote, "the results for fast food services, retail and low wage establishments support the view that a city-wide minimum wage can raise the earning of low wage workers with a discernible impact on their employment". And in addition a joint study by the University of California and University of Massachusetts and University of North Carolina Chapel Hill with respect to 288 pairs of contiguous counties with different minimum wages between 1990 and 2006 found that as the county level analysis found no evidence of business crossing borders or reducing employment in response to higher minimum wages. And that's 288 contiguous counties. So in addition the last point about the somehow raising the minimum wage would be a threat, or harm, to other people who are making marginally more than people making a minimum wage is a really bizarre kind of argument. It sounds like an effort to suggest that the wage mark is like a zero some gain and that my improvement in wages and benefits somehow harms someone else who's making marginally more than I, it just suggests that the wage pie is so small that a bigger slice for me results in a lower slice for somebody else, but the data has shown by 2014, the last year for which there is this data, that after tax profits have not been higher relative to national income since 1929 so there are lots of people making lots of money out there and although as you well know, I don't

have to tell you, that wages are stagnant and in many cases falling. So if there's no negative effects, are there any positive effects from this and I suggest there's three you should really consider. A healthier, happier work force translates into higher worker productivity and less turnover. In fact Seattle has experienced a 15.00 living wage increase and the many opponents in the business community are now behind it because they found that the turnover, the expenses they had to pay prior to the minimum wage increase for turnover was so enormous that they're making now savings that compensate for the few extra dollars they have to pay to their employees.

Acting Mayor Veenbaas: Mr. Fraser, you've got about five minutes. If you could just kind of wrap up. I don't want to cut you off and I want to be polite.

Mr. Fraser: I understand. I know I've got the 5 minutes. Here's the thing. I know other communities are opting out. John Winthrop wrote, it's kind of rhetorical but I'll throw it in, John Winthrop in the 17<sup>th</sup> Century talked about a City on a hill, a beacon to the rest of the world for what America could be. I would like Rolling Meadows to be a City on a hill. I would like us to be the one community in the northwest suburbs that stands for what is right. It's very simple and it's don't opt out. We attract good people here. Thank you very much.

Acting Mayor Veenbaas: Thank you very much for your eloquent comments. We appreciate it. We have a second sign-in person. Linda Ballantine, the floor is yours for 5 minutes.

Linda Ballantine: Thank you. Good evening aldermen and Acting Mayor. Thank you so much. I want to apologize that I didn't get the letter of memorandum to you earlier today and that you are just seeing it now, but if I could I'd just like to go through it very briefly. The Rolling Meadows Chamber of Commerce has great concerns over this Cook County minimum wage and 5 day paid sick leave ordinance that goes into effect July 1st of this year. Due to the unfair burden and disparity that this causes our businesses operating within Cook County only. The ordinance exempts Cook County government while creating an unfair County government form of business taxation between a home rule and non-home rule communities as well as causing additional financial challenges for businesses to remain competitive compared to other surrounding counties that are not imposing these ordinances. It is difficult enough to try to get businesses to locate and remain in Cook County without adding any additional hardships to employers trying to maintain or expand their operations in the area. Doing business in the State with still no budget, increased taxes, and limited business resources incentives is already a major challenge for many if not most businesses. Continually adding more costly rules, regulations, and nonbudgeted mandates on a State, County, or Local level only diminishes their ability to remain competitive or to expand. The Rolling Meadows Chamber urges the City Council to opt out of the current Cook County proposed ordinances and allow the businesses to compete on a level playing field and increase wages and other benefits as appropriate to their industry without additional County government oversight, penalties, or mandates. I just ask you to view it from the standpoint as a City that when the State imposes unfunded mandates to you what this does to your City budget. If a County imposes additional rules and regulations on to your community, on to a City, regardless of whether they're home rule or non-rule, how does that affect your budget? This is no different than doing it to a business that has to work within the budgets that

they have in order to retain the employees they have and in order to eventually expand if that is what they're hoping to do, but at the very least to be able to stay competitive. You as a community, you as a City, want to stay competitive with other communities as well. And so you do what you need to do in order to be competitive, to meet the standards that you need to do for your employees, for the residents of Rolling Meadows. This is no different with the businesses that will be affected by these particular ordinances. If anything, it should be done on a State level and proposed on a State level so that it's an even playing field for all businesses within the State of Illinois, not to do this one county only and then all of the other surrounding counties are not affected by this. So again, I just ask that you look at it from your standpoint of view whether it's as a business or its as representing the City of Rolling Meadows on how you feel every time that something is imposed by the State or the County of a mandate and how you need to then look at how you're going to meet your budget that you've already put into place in order to meet what they're asking from you. Thank you.

Acting Mayor Veenbaas: Thank you very much Linda and there are no other sign-ins actually tonight on the sheet for this item or any others, so I'm going to move on to now that we've finished with the speakers, is there any discussion from the council on this item? Anyone like to make any comments on it? I see no comments on this item so I'm going to make a proposal to give a little bit of direction to staff if that's okay with the council and that direction is to bring this forward to a City Council meeting and to include both ordinances, both the sick and minimum wage. Mr. Krumstok, if you could bring this forward into one of the next few council meetings for a formal vote by the City Council that is what I'd like to propose and I would like to take a straw vote to see if there are people on the City Council that are willing to look at that as a motion. So, raise your hand if you're interested in moving that forward for a formal vote. I see one, two, three, four, there's five, six out of seven. So that appears to be the direction Mr. Krumstok.

Mr. Krumstok: Just for clarification, one ordinance or two?

Acting Mayor Veenbaas: Two, well either put them together or two separate.

Mr. Krumstok: That's what I'm asking.

Acting Mayor Veenbaas: I don't mind if they're together.

Mr. Krumstok: Okay

Acting Mayor Veenbaas: What does the Council think? Do you want them separate or together?

Alderman D'Astice: It doesn't matter.

Acting Mayor Veenbaas: It looks like it doesn't matter. There's the direction Mr. Krumstok.

Are you okay?

Mr. Krumstok: Yes

Acting Mayor Veenbaas: Thank you very much everyone and thank you for the speakers coming forward to give us some facts on this extremely important issue for our City, let alone the County and the State of Illinois.

#### **2) ERP**

Acting Mayor Veenbaas: Mr. Krumstok if you would like to have the floor and give a description of this one and I know it's kind of a continuation of a previous discussion.

Mr. Krumstok: Obviously I'll do a quick intro as Finance Director Melissa Gallagher and IT Coordinator Justin Chiappetta come out. This is a continuation from the last COW. There were questions that came out. We did meet with two alderman and, well one alderman and one Acting Mayor with some additional questions that we had. Obviously staff took it back and we're here tonight again with our support for Tyler Technologies and Baker Tilly and Caitlin I think is behind me too from Baker Tilly too, so we are here to talk about what we found, answer any additional questions. Obviously since the last COW that you saw for some clarification there is an additional 70,000 dollars that's just for staffing wise, specifically from the Tyler side to import more and do more work than what staff was originally going to do with some other pieces, but again some of those numbers have been refined again, but again we feel very comfortable and with that I'll turn it over to Finance Director Melissa Gallagher.

Ms. Gallagher: Thank you Mr. Krumstok. Thank you Mr. Mayor. Baker Tilly and Tyler Technologies could not be present tonight due to prior commitments, but we wanted to give the City Council an update. IT Coordinator Justin Chiappetta and I are here tonight to give you just a brief update from the last Committee-of-the-Whole meeting in March. Just by way of background ERP, or Enterprise Resource Planning, software will transition the City from disconnected data housed in multiple systems to a comprehensive turnkey solution for the City. A project such as this typically takes about two years to implement. Based on an extensive year long evaluation and RFP process with Baker Tilly's assistance staff is recommending Tyler Technologies as the City's ERP software solution. Staff is recommending that Baker Tilly provide professional services for the project. Day to day, which will consist of day to day project management so staff can focus on their daily responsibilities, system data and data governance, testing and business mapping and procedure development. All critical elements to a successful project. Over the last month staff has continued to review the Tyler Technologies and the Baker Tilly proposal and we wanted to run through a couple things and I know this is also in the council packet. As Mr. Krumstok has mentioned we've also met with an alderman and with the Mayor and as mentioned by Tyler at the Committee-of-the-Whole meeting in March the project is scaled to the size of the City organization. Over the last month Tyler has provided pricing reductions in the cost proposal. The project cost as we mentioned in the Committee are in the Capital Program back in 2015, is estimated at a million dollars, with the ongoing cost of approximately 80,000 with an escalator built in over time. This is right size given the nature and structure of the City and its modules. Tyler's proposal is approximately 825,000 for two years, and again with those ongoing maintenance costs of 80,000 over an annual maintenance. The

Baker Tilly side is about 125,000 and that is for the items that I mentioned previously. These proposals have built in costs for data conversion, implementation, and training and to ensure that staff time is not stretched. To give a little more perspective, the City of Naperville's cost for this project with Tyler, they've selected Tyler, is approximately 2 ½ million dollars. Tyler reduced their initial costs for licensing fees by 50% to be competitive. Since the March Committee-ofthe-Whole meeting staff added a few additional items that Mr. Krumstok noted really to shift more of the burden of the work for this implementation over to Tyler and to reduce the workload on City staff. The City has identified all the possible modules to be included in the project and does not anticipate any further modules to be added. When we counted up all the days in the actual detailed proposal, 225 days will be provided by Tyler on site at the City and more than 75 days on site by Baker Tilly. These are all modules, Tyler modules that will be provided by Tyler and for implementation, just for City Council's knowledge as well, because we have subject matter experts, so the people that are day to day working in the operations, we call them subject matter experts because that's what they do day in and day out. Those folks will be involved in the process through each of the phases. So the work will be done in phases throughout the next two years and so that we are making sure that we are delivering it in a timely and quality manner of our City services to the public. So the first module we're looking at to go live in the first part of 2018 obviously the General Ledger is the hub of the financial software and that will take place about 6 months in 2017, again with 2018 going live. Our proposal also is to look at recruiting some interns to help and assist along the way. Of course we're looking at background checks and making sure that they're only involved in certain phases and secure in that. And staff does not anticipate any additional staffing needs or head count. We're looking at possibly right sizing depending on when the budget gets closer. A little bit more time and maybe OT for Finance and IT. So we're happy to answer any questions. That just kind of covers the high level overview.

Acting Mayor Veenbaas: Thank you for that information and I know it took you a lot of time and effort to dig out a lot of information for the questions that we asked you and I believe that by asking the questions that were asked it just helps many of us with the decision making on a very expensive proposal that's going to go over a two year time period so I'm sufficiently fine with it. Are there any questions for Melissa about this particular proposal? Yes, Ms. Majikes.

Alderman Majikes: Thank you. I'm just curious, any idea of how many interns?

Acting Mayor Veenbaas: Good question.

Ms. Gallagher: Very good question. At this point we will be looking at universities, colleges, and post graduate as well. We've had some success in Finance in particular. It could be five interns off the top of our head. Basically we're looking at anywhere from 5 to 6 interns just to start off with.

Ms. Majikes: Okay, thank you.

Ms. Gallagher: If you have any ideas we're happy to take resumes.

Acting Mayor Veenbaas: Mr. D'Astice

Alderman D'Astice: Does our existing hardware have the necessary capabilities to run this system or do we have to look at purchasing additional hardware?

Mr. Chiappetta: The hardware we have is sufficient. We do have, over the last few years I implemented a lot of new hardware and we've sized it right for the long-term so besides the normal maintenance that's already been scheduled and hardware upgrades, we're sufficient.

Alderman D'Astice: Okay

Acting Mayor Veenbaas: Any other questions for this group from the council? Any comments I should say. Mr. Judd

Alderman Judd: Has anybody addressed the potential conflict of, or the potential integrity, not integrity, but the ethics issue of the fact that Baker Tilly is the one that proposed that we pick Tyler and then they're going to be the project manager on top of it? That's from my understanding from the people that I talked to in the industry, that's a huge ethics issue.

Acting Mayor Veenbaas: I'm not sure on that one, how to respond to that one Mr. Judd, but Mr. Krumstok.

Mr. Krumstok: What I can say is that again Baker Tilly did not make the decision. They were professional services just like what they will be for the next part. It was actually staff who made the decision. Baker Tilly is really doing the next stage at this point where they would be doing the professional services and making sure that more of the work is confirmed, making sure that at the end of the day what the City has contracted with Tyler is actually provided and accessible and available, so we do not see it. It is actually done in the profession numerous times and most of the time that you might have professional services that help you make a decision or up to that decision it's actually staff decision and then you use professional services to take you through that next implementation section.

Acting Mayor Veenbaas: Thank you for that. Any other clarification questions on this topic? Mr. Cannon

Alderman Cannon: I had a meeting with staff and some other people last week and I had a lot of questions. Some other people had given me some questions also. Compared how I felt a month ago, I feel a lot better where we're at right now. I think this is probably going to be a good system for us. I've been reassured by staff a number of times that we will not be adding head count to this which was a big concern of a couple of us. I'm still nervous about the long-term cost. It doesn't mean I'm not willing to go forward with it but it still concerns me. I think we have numbers locked down pretty good, but I'm still worried about the future because it seems like these things always get bigger as time goes on, but overall I really appreciate the time and effort that staff went out of their way to try to answer all the questions that were sent in so thank you very much to all the people on the staff.

Acting Mayor Veenbaas: Any other clarification questions and thank you Mr. Cannon. Any other clarification questions? I see none. Any other discussion on this item at all? I see none. Mr. Krumstok.....

Mr. Krumstok: Just like we said on the bottom we're just looking for the straw vote so we can bring back the two resolutions.

Acting Mayor Veenbaas: Fair enough. Let's give Mr. Krumstok and staff a straw vote on moving forward with this proposal then. Is that okay Mr. Krumstok?

Mr. Krumstok: Yes

Acting Mayor Veenbaas: Okay, those in favor raise your hand. It looks like unanimous. Mr. Judd did you raise your hand or no?

Alderman Judd: No

Acting Mayor Veenbaas: Okay, then its 6 out of 7. Not unanimous. The straw vote is positive for Mr. Krumstok and staff to move forward then and we thank you for the time and effort you put in this to ask these questions. Thank you.

#### 3) Illinois Department of Commerce & Economic Opportunity

Acting Mayor Veenbaas: Moving on to number 3. This is the Illinois Department of Commerce & Economic Opportunity and the person that is going to talk about that one is me. I'd like to introduce this item and have a conversation. One of the things, as long as I've been an alderman on the City Council, and now as Acting Mayor, I felt a need for us to work on an Economic Development Strategy for the City and we've had many, many discussions about various pieces and parts of this, of what we need to do on our City. We've talked and had a lot of conversations with residents that have come forward with what they do or don't want for our Dominick's property for example. We've also talked about a lot of vacant properties that are available in the City of Rolling Meadows and there needs to be some cohesive way that we can learn and get better and one of the reasons I reached out to the State of Illinois is through our present governor he has a group that was put together within the past, I forget how many months Mr. Gay? I'm going to say two years, a year and a half, and this group was specifically put together to help cities like ours and the purpose of this today is for Mr. Bryan Gay, who is in the ISA, and is going to talk a little bit about what the Illinois State Department of Economic Opportunity can do to help Rolling Meadows. What's most interesting portion to me is this is a group that's going to help us benchmark ourselves as the City of Rolling Meadows to other cities that are doing some economic development extremely positive things, so it's like we're chasing the best in class. We want to be the best in Rolling Meadows. This is what I'd like to see. I'd like to have a strategy and a road map to get there. One way you do that is by comparing yourselves to the best and Mr. Bryan Gay and the Illinois, State of Illinois I should say, has a lot of the cards and I'll just throw

a City out for example Naperville's is having a lot of luck these days with their economic development as one example. And we could learn by some of the things that they put in place. We may not be as large as them, I realize that, but that still doesn't prevent us from trying to move forward and putting the right blocks in place for us to become better. So with that in mind I'd like for Mr. Bryan Gay, who is the senior account manager of the office of Business Development, he'll present some information with what the State of Illinois can do to partner with the City of Rolling Meadows and economic development ad-hoc committee, and by the way he has already met with that group and they overwhelmingly asked Mr. Bryan Gay to come forward to this Committee-of-the-Whole and with that in mind he's going to help us develop this strategy for our City and hopefully fill the Dominick's plaza and other vacant business areas. He has brought forward which I mentioned before the LOIS part of the State of Illinois and maybe Mr. Gay you could kind of mention that to us. This is something that we've discussed at a smaller scale but something I would like to see move forward so that we can be a part of that portion of vacant properties and tied into our City of Rolling Meadows website and what I'd like to see today with the City Council's blessing on a straw vote is to move forward with Mr. Gay's group, Mr. Bryan Gay's group, and already having an unanimous vote from the Economic Development Committee to move forward in a partnership and work with the State of Illinois. With that in mind Mr. Gay you have the floor.

Mr. Bryan Gay: Thank you Mayor. Thank you council members. This evening when we got this whole process back in January I was asked to come and speak to the Committee-of-the-Whole on what economic development should look like and what it looks like in the rest of the State of Illinois and I kind of laughed when it was first asked of me because every community is different. In my region I cover the northeast region and north central region for Illinois and that spans from our northern border all the way down to Kankakee from the lake all the way out to DeKalb County so just in what I see in my everyday work is just unique all across the board. But before we kind of get into that conversation I want to tell you a little bit first about myself and my qualifications, but then also what the State of Illinois through the Department of Commerce offers as resources to all of our communities. So myself, I've been in Economic Development for 12 years now. I have worked in every level of government that I can think of locally starting out with the City of Naperville and their economic development, they're private economic development agency. I worked in small communities, medium sized communities in the Joliet area and then I also worked at the county level for DuPage and their economic development, private economic development agency in DuPage County. With all that, again like I said, every situation is unique. Everybody kind of does economic development a little bit differently, but at the end of the day it all really kind of revolves around three things. It's one having heads and beds, so you have to have your residents. You have to have your constituents. You have to have somewhere for those folks to go out during the day, work, and then at night somewhere for them and have a quality of life. Just have that area that really kind of gives them a place of being as well. With those three things you see it's unique in every situation. A little bit about DCEO and the programs that we have housed within the Department of Commerce and Economic Opportunity we house 12 offices. These are Business Development, which I'm in, Tourism, Community Development, Film, Work Force and Training, and a number of others, but again we are kind of a one stop shop for all things business in the State of Illinois. We are your local economic development team. Should also be mentioned too in February of last year the

governor also created the Intersect Illinois which is a public/private corporation for the State of Illinois which we work very closely with and as we continue on through this process of building up our staff and our resources you'll hear more from them as well, but we work very closely with them. My team as I mentioned, we're divided amongst ten regions in the State of Illinois. I cover as I mentioned, most of the northeast Illinois and to kind of get into our programs here, our main program is called EDGE. It's the Economic Development for Growing Economy and this program is based on one capital investment and job growth and as companies move into the State or reconsider their place in the State we come in with EDGE to incentivize these companies to stay and grow here, create jobs, and like I said capital investment. For those of you that know about the program you may not know that it's currently in its third iteration now. It was just recently renewed and actually sunsetting at the end of this month here. It's not a perfect program by no means. You can certainly look at Crain's and other publications to find that out, but right now it's the only real tool from an incentive standpoint in our toolbox. And I encourage all of you to reach out to your legislatures, your senators, and encourage them to support economic development, to support EDGE, or another, there's one other proposal out there right now called THRIVE. One of our other main areas and toolbox pieces is our workforce training. Right now because of the budget impasse in Springfield most of our training programs lack funding so anything we do is through the workforce investment boards. We work very closely with the local areas here to train not only high school students, but incumbent workers to bring them up to speed to the needs of the 21st century workforce. That agency is also housed inside DCEO. We work very closely with them, especially with the existing businesses that may have an aging workforce. One of our newest additions is that we've launched in the last 9 months is called CORE. Over the last 20 years of economic development in the State of Illinois we've been very reactive and one thing in our agency right now that we are working on is trying to be more proactive and that means getting ourselves out of our own comfort zones and rather than hearing from the business when they're in trouble or when they are leaving the State is for us to go out and talk with our businesses to find out what they're paying points are and what instead of finding out after the fact what we could have done is what we should be doing now to help our businesses. CORE is a state wide program that, to this date now, we had hoped as a State to interview 500 companies and as of last month we did 787 of these interviews throughout the State. Cook County, northeast Illinois, we're still kind of catching up to it because we are very much kind of in that same boat of we're more reactionary than proactive in this approach, but this is a program that is available and I encourage the City to take advantage of that, work with us to go out to your communities here and I know we'll hear in a little bit too about some other efforts to go out and reach out to your existing businesses so I highly encourage that and perhaps we can find a way to work in the future on CORE initiatives as well. LOIS is our location one information system. It is a state wide available properties database, free to every community in the State of Illinois. We recently sent over the login credentials for the City to get started into that program and really this is the tip of the spear for economic development in the State of Illinois, specifically for site selectors. These are the professionals out there in the world working with the Fortune 500 companies to go and find a new site. They will contact the State of Illinois and say I need 300,000 square feet of Class A prime office space. We will then send them the link with suggestions on where to look within our system and these will be the locations that we submit to those folks. This is a wonderful tool. Not only supplies data on the available spaces, but also demographics, workforce data, and pretty much it is customizable to the point that you

can bury into your own website that it looks seamless from one page to the next. You won't know that you're on Rolling Meadows as compared to Rolling Meadows LOIS. It's completely seamless and customizable to the point where you're planning and GIS staff can load individual maps within the mapping system. It's very powerful and like I said the best part is it's free to everyone. And finally, our one big piece here that we're working on in 2017 and '18 is because we have always been proactive, one of the ways we're trying to be more reactive is going on to the global market place. In our office we house the office of Trade and Investment. We're very unique in the State of Illinois that we host 13 foreign dignitaries throughout Europe, Asia, America, and Africa as well and through our resources we are leveraging with Intersect Illinois our workforce, our local assets specifically, our transportation and infrastructure to get our products out into the world and those products back here as well. We're seeking out new investments in the State of Illinois to bring the next wave of innovation and investment here. Those are some of the big things that we're working on here. To kind of bring this back to what economic development should look like. I've mentioned several times its being, instead of being reactive it's being proactive. It's going out, not only finding out what your businesses need, what they're having the problems within, but also what your residents need and I'm not talking about hey I'd really like to see an Olive Garden or the next Jimmy John's or whatever it may be. It's actually finding out what are their pressure points not only in your community, but what's also within your reach here. You are right on the doorsteps of Palatine and Schaumburg and what are in those communities that maybe they are missing. What are those opportunities that maybe no one else is seeing and trying to look around corners and figure those things out? A lot of times it's about asking questions and doing that nitty gritty economic development work that maybe hasn't been done before. It's also providing the information rather than someone trying to come and look for it for themselves. Site selector is going to be more than willing to look into your community when you already have the information ready for them. And then the last piece is removing hurdles. Sometimes it's not even a real hurdle. Maybe it's a perception of a hurdle, but having that air of openness and the ability to work with someone, a lot of times we'll open up the door where maybe it wasn't before. Maybe sometimes, a lot of times we see, hear from site selectors that companies are looking for incentives. A lot of times in the projects that we work on, or that we see, incentive is really a rounding number at the end of a project. Most of the time you'll hear from a site selector that incentives and tax abatements and everything else are great, show good faith gesture on the community's part, but really it's what are those main issues that they have. If they're in a community that's tax burden is too high, or perhaps there's an opportunity there to sell better business climate here. Maybe it's a zoning issue. Maybe it's some of these other issues and it's just working to prevent those hurdles that are getting in the way of your own deals. I think for the most part I've kind of rambled on a little bit more than maybe I should have, but again it's about asking questions. It's about being open and I'd be happy to answer any questions.

Acting Mayor Veenbaas: You took the words out of my mouth. Thank you for coming to us. Thank you for sharing the different tools that would come to the City of Rolling Meadows for free if we took advantage of your offer to partner with you and with that in mind are there any questions from the aldermen about Mr. Gay's presentation? Mr. Prejna

Alderman Prejna: Just a couple, could you go a little more into this LOIS information. If not this state wide, anybody in the US or around the world has access to this basically?

Mr. Gay: Yes, so it's a free system out there that basically you go to the location one information system and in the State of Illinois we offer to all of our communities. Not every community takes advantage of it so I think at this point there's about 350, 360 communities throughout the State that has properties in there. Of all the states in the US, there's about 38 states that actually utilize this program. So it's fairly broad based, but to actually use it, to actually do a query to find the space, anybody in the world can use it for free.

Mr. Krumstok: And the other thing that Bryan has also, any of the real estate agents can load their stuff on to it because they have just kind of the same stuff we have so some of the larger groups are already loading their information out there so even some of our properties that are not on there at this point in time now that we're getting access to LOIS, they're already out there from the Gold Stars and some of the other groups.

Acting Mayor Veenbaas: Mr. Prejna you said you had a few questions?

Alderman Prejna: Yes, I had a couple more questions. Does this help with bringing incentives from the State? Does it provide information that the State has programs that might help businesses that are coming here?

Mr. Gay: So, in regards to LOIS?

Alderman Prejna: Yes

Mr. Gay: Well the main incentive in this program is time. We are saving site selectors and their companies the time it has to go through and actually send out an RFP and do that, so we're providing the information for them in one location. From, if there's a local incentive or information that community or the State wanted to get out based on incentives, you can plug that information into the system.

Alderman Prejna: I gather that would be the incentive so I would look at this that Rolling Meadows is in a row boat right now and if we'd like to join your cruise ship where we can get all the passengers and everyone else, that would be really great to help us.

Mr. Gay: Sing it from the same hymn book.

Acting Mayor Veenbaas: Row boat and cruise ship, okay, other questions? Mr. D'Astice

Alderman D'Astice: Not so much for Mr. Gay, but for staff. We talked about this at Economic Development and I guess my question is who could input and how quickly can we get our vacant properties input on LOIS?

Mr. Krumstok: Well, the first thing the State is a little behind the times. They only give one access to it so I'm currently the only one that has it, but.....

Alderman D'Astice: Can you delegate that to someone else to do because you're awful busy and I'm sure there's got to be.....

Mr. Krumstok: That's part of what we're doing too, because again as you know from the Economic Development Committee what we've shown you how we're updating our website, we're trying to get our website ready, upsized and ready, just to load straight into LOIS so the handshake hasn't happened because we're finishing a large, that you saw before, so that will be happening so again since we've had, and actually poking around on LOIS, you see a lot of municipalities, but as Mr. Gay has actually stated, there are some municipalities that I don't think that they've update theirs, but that's part of what we're trying to do is get ours first so then it goes loading, so hopefully that will be a little bit easier.

Alderman D'Astice: What's our timeframe on this?

Mr. Krumstok: We're hoping within a month that we should be able to load everything back into LOIS. And again, a lot of stuff that I've seen also a lot of our bigger groups, Gold Star and everybody else, they're already on the system. So again, it all depends on that handshake once we're ready to go with this.

Alderman D'Astice: So you're anticipating mid-May.

Mr. Krumstok: Yes

Alderman D'Astice: Okay, so we can ask that question or have that bought up as a staff report sometime mid-May and give us an update and tell us everything, the interface is connected and we're all good to go.

Mr. Krumstok: Yes, that's what the plan is.

Alderman D'Astice: Perfect, thank you.

Mr. Gay: And one point that I mentioned on behalf of the City Administrator, is that there's a lot of work in LOIS to get done on the initial steps. Once that's done the program is actually very user friendly to actually load up multiple sites at once. Fairly easy.

Alderman D'Astice: Is this something, I'm sorry, that we can have interns do as well once we're there?

Mr. Krumstok: Again, how the State sets it up, right now the only person who is one person from the municipality, but we're still working on that because again part of what you're signing off is confidentiality. You can't be giving your codes, it's really, if you want to talk about a burden, that's one of the issues that we're having.

Alderman D'Astice: So Mr. Gay, is there a way we can get more than one access point to this because I don't want our City Manager sitting there trying to key stuff in?

Mr. Gay: Yes, I don't administer LOIS, but I can certainly, we can certainly looking into that. That shouldn't be a problem.

Alderman D'Astice: Okay, so we can get more than one person? Barry is just way too busy to be doing it. This is keystrokes and things like that from my gathering and I'm sure we could have someone else that's not nearly, not our City Manager doing this stuff.

Mr. Gay: And I know in the municipalities, I've used the program myself, it may be one license giving access to other folks. I know in my previous, I was the license holder and then we had folks sign confidentiality agreements within the City or with our real estate agents to load up into the system on our behalf.

Alderman D'Astice: Okay. So it's possible?

Mr. Gay: It is possible.

Acting Mayor Veenbaas: Is there a follow up to that, Mr. D'Astice?

Alderman D'Astice: No, that's it. Thank you.

Acting Mayor Veenbaas: So if you could help with that and if you could shoot me an email and copy Mr. Krumstok and let us know.

Mr. Gay: Absolutely

Acting Mayor Veenbaas: We could do that as quickly as you can please.

Mr. Gay: Yes, I'll follow up with our administrator of the program.

Acting Mayor Veenbaas: Any other questions? Mr. Cannon, I'll give you a shot this time.

Alderman Cannon: Mr. Gay, I was wondering if you just go back when you were giving us your bio where you've been in life.

Mr. Gay: Yes

Alderman Cannon: You insinuated you worked for a couple of organizations that were in economic development, but they weren't attached to the City itself. Did I read that correctly?

Mr. Gay: Yes, so fairly unique to the State of Illinois we have what we refer to as economic development organizations, or public/private partnerships. I worked for a few of these in my

time. First being the Naperville Development Partnership. It is a quasi-governmental agency. They receive funding through a hotel/motel tax as well as a few other home rule sales tax that inject that money and then they had a private donation from the board of directors. At the time I was there it was about 40 members, so it was a public/private organization working on behalf of the City of Naperville. The other one was DuPage which was basically the same concept but at a county wide level, so they received yearly donation if you will, or investment from the County Board and then had a board of about 60 corporations that invested in City organizations to drive economic development in DuPage County.

Alderman Cannon: Okay, thanks and then the last question seeing we're a town of 24,000 or so, are we big enough to be handling this on our own or would it be helpful in your opinion to team up with another City possibly? Is that a better situation going forward or a less desirable situation going forward?

Mr. Gay: It depends on the communities that you're going in with. Where I think there are certain functions that you could definitely team up with another community, I know a lot of times when those questions are asked its well when, and I'm just using as an example, but when Olive Garden wants to come into your area, who gets first crack at it? Is it you or the neighbor that you're working with? So, those are all issues that, it would be a great problem to have, but then how do you work through it at that point in time. You need to have a lot of planning in place and understandings and agreements to kind of have that. But from your standpoint, I really don't think that economic development is too big for any size community. It's really just making the time and taking the effort to go out there and find out what your community wants and from that standpoint you can address those. You may not be able to address every issue, but moving the needle somewhat in the positive is always better than doing nothing at all.

Alderman Cannon: Great, thanks for coming out tonight. We appreciate it.

Mr. Gay: Thank you.

Acting Mayor Veenbaas: Any other questions? Mr. Prejna

Alderman Prejna: I know our City Manager mentioned other systems and Gold Star and that's really great stuff, but I want this for our City as soon as possible so I guess my next question is what can we do to step up this time table? You're saying a month. What direction can we give you? What help can the council give? Because economic for me, and for most all of us here, is job one. So we've had this on the table for a while. What can we do to authorize or help something or dip into reserves to make it happen faster?

Mr. Krumstok: It's not something that again, it takes time for the handshakes to happen. It takes time so again there's a period of time that's why I'm not giving a quicker time because everything that we've done with the State has taken time.

Acting Mayor Veenbaas: Thank you Mr. Krumstok. Mr. Gay, would you like to make a comment on that question with respect to how quickly we can move on what you talked about? What do we have to do to dive into some of these things that you just mentioned tonight?

Mr. Gay: Well I think, I mean LOIS I think City staff from what I can tell are doing their part in terms of the website and those things. I will definitely contact our administrator for the LOIS program to see if we can get a second license or what else we can do on that to expedite that process. From a CORE or some of our other programs, again it's having conversations like this and kind of just saying hey we want to be involved. If its CORE and going out to the community and meeting with your businesses we can set up a phone call here in the next few days with our program staff to make sure that that process gets started now. And then again some of the other programs that we have doesn't really happen until we know more about what the needs are here. But again, we will work with you throughout the entire process however fast or slow we need to.

Acting Mayor Veenbaas: Good, Mr. Prejna, any other questions?

Alderman Prejna: Just quickly, do you think we could have this, just a short report, a staff report every Friday until this is done? What communication is happening between the State and our City?

Acting Mayor Veenbaas: I would say as you have the conversations you can put them in the Weekly Reports. I'd say I'm not sure it's every week, but when you do have it could you please let the council know what's going on because we want to have some visibility with this. Any other questions or discussion about this conversation? I'm going to make one last comment. Throughout my travels now as Acting Mayor and when I had the conversations with the CEO Com-Ed and when I had the conversations with another Fortune 100 Company, it became apparent that most of the tax relief that is given to most of these companies come through the State and through the County, not the cities, so its real important that we have a partnership with the State of Illinois. We have a way to contact that economic development group which is through you Mr. Gay and secondly the County gives a lot of help and I'd like to identify the person in that area who can help us too and he's already helping us right now. Nothing I can talk about publicly right how, but the real key here is to get plugged in, to get partnerships going, and then we move forward on our strategy and this is the first partnership I believe that needs to happen and so what I'd like to do if it's okay get a straw vote to move forward with Mr. Gay so that we can open up this partnership and I can take a straw vote now. For those in favor of moving forward with the State of Illinois if you could please raise your hand. That is overwhelming so thank you. So Mr. Gay we will be working directly with you if you could get these licenses to help with Mr. Krumstok that would be great and any ideas you're welcome to use me as a focus point. Obviously Mr. Krumstok, Mr. Prejna is going to become the Mayor on May 9<sup>th</sup> so please include him on any discussions as we move forward and obviously myself, Len, and Mr. Krumstok will share all information with the council.

Mr. Gay: We're looking forward to it.

Acting Mayor Veenbaas: Thank you very much.

### 4) Business Market Survey

Acting Mayor Veenbaas: Part two includes a business market survey and the segue into this one, again this is myself too, Mr. Gay mentioned it is to get information from both our businesses as well as our residents on what do they want and my first step was, and is, based on direction that I got from the council to move forward on a survey and get someone we can find who is independent, who is hopefully local, to help us with getting facts and data from businesses to see what we're very good at and also see where we can improve. I've shared this information with Mr. Gay and tonight we have a person from, who I've met through my travels who has been working diligently with some other cities on economic development and she also has a public relations background so I'd like to talk about Vicarious Productions and its Melanie Santostefano. She is the founder of this company and of Vicarious Productions and she will present herself and her company to the City Council tonight which again is a follow up to a previous COW meeting comment about putting together a fact based Rolling Meadows business survey with results to help us understand again what we're good at and what we can improve on and as an FYI and it's in the readings, the last business survey that was done in the City of Rolling Meadows was in 2003 and what we need to do is update this independent study to see where we are today so that we can supply this kind of information to the State of Illinois as well as our Economic Development Committee, as well as the City Council. So with that in mind I've asked Ms. Melanie Santostefano to give us a proposal. Right now that is in the range of 20,000 dollars to spend and we talked about that previously about we have to find the money. It's not being budgeted right now, but what I'd like to do after Melanie, you give your presentation, is to get a straw vote to move forward at least from the City Council to see if you're interested in doing that, but before we have that conversation I turn the floor over to you to talk about your company and why we would select you. Thank you.

Melanie Santostefano: Thank you Mr. Mayor and councilmen for having me here this evening. So I am Melanie Santostefano and my company is Vicarious Productions. We are a marketing, communications, and public relations firm. We're based in downtown Palatine. I founded the company 14 years ago, almost 14 years ago, and come from a family of small businesses so as a young person I witnessed my mother, father, four aunts, three uncles, all build their businesses from really nothing. So I started out my career actually working in communications in radio and I grew up in Deerfield. I moved to central Illinois because that's what a lot of radio and television people do. They move to some farm town so I came from Deerfield, went to Decatur, worked at a station called WSOY and that SOY does stand for soybeans. So I kind of got my education just 30 minutes from the State capitol so I covered State lawmakers, people like Mike Madigan who is still around today. Other lawmakers who are here and have come and gone. When I moved to Chicago I worked for WBBM News Radio 780, WLS. I was a news writer/reporter in the Chicago area. I did some web based news writing as well. And then in 2004 I left the news and started my company. So since then we've been building and I'm here tonight to talk with you a little bit about a proposed market study and a business survey which I think is very important. As a small business owner myself getting a gage on the life blood and economic growth of your community is very important and as the Mayor said it's been almost 15 years since that's been done here. So it seems like it would be an important goal for you to have.

So I did put together a little bit of a PowerPoint just to tell you a little bit more of what we could do. So who we are. I told you a little bit. Marketing, communications, public relations downtown Palatine. We have a very strong client focus on municipalities. We work with several local government organizations, non-profits, and associations, specifically business associations. So in addition to working with municipalities and doing reach out to not only businesses but also residents. We have a kind of a multi-faceted approach to the economic engines as well as the residents that as Bryan mentioned really do in essence call the shots on what they're looking for to have here in your town, in your City. So what we do is we partner with our clients. We have provided a number of outreach and communication efforts to business, residential, and the focus stakeholder and sometimes that might be a little bit of both. Our public relations division which is called VP Public Relations, we communicate to the wider audience. Getting it out to the news media when you have exciting news to announce. Maybe that you want to announce that you're having a business survey or once you've done it and you've come up with your results you want to communicate something how you're going to be even more attractive to businesses, streamline processes to make it an easier place to attract business to, retain them, and actually show them how you'll help them to grow. Just a little bit about honors. Our company has had over the last few years, Palatine Pride Award. Actually, Palatine's sesquicentennial was last year, 150 years old so we handled the entire year of events, promotion, communications, really the entire year. We received that award. Daily Herald Business Leader influential in business, I was honored to receive that. We received Business Leader of the year that year and then Business of the Year the prior year. So why conduct a market business survey, market study and business survey. So as we talked about most recent you're going on about 15 years. That kind of feedback from your businesses now, business is changing. One of the things off the top of my head is home based businesses are now double, triple what they used to be, 10-15 years ago. That's a whole separate group of people. Right now approximately 800 operating businesses in Rolling Meadows to draw a wealth of information from. The goal really is to obtain feedback. Determine your strengths. I'm sure there are many. You have 800 businesses here that have to be here for a reason, so digging in and finding out what those core strengths are that you're currently offering, but also trying to figure out where you can adjust, change, kind of modify. As we've talked about the business world is changing and competition is good around here, right, so we need to keep up. So the overall project aim would be to ensure that the City is attractive, streamlined, and your processes and operations to invite businesses to not only come here, but also stay here. We hear about businesses all the time jumping ship and moving to a different City so what do you do to retain those businesses. This is all information that we would glean through creation of the business survey. So just businesses categories, just rough ones and there could be a few more out there, but you've got your hotel/restaurants, Bryan hit it on the head, heads and beds. Right, you want people. You want to provide attractive options so they're not going to the next town over. Office, what are you offering. Is there enough retail, home occupation, like we talked about? There's a lot more home based businesses these days. A good example is the old Sheridan Hotel at Euclid and 53. That's now a place for people that might be home based can actually come and rent space there at a lessor price point and you have business people who are doing business at home have a professional setting to do their business at. Professional service providers, business services, consumer services, trades and other, medical, warehouse, industrial manufacturing, entertainment, and more. So how do we reach these people? I have pictures in my head about

who are the owners. A hip young marketing firm, maybe 29 years old and then you have the 59 year olds, 60 years old manufacturing company owner who's on his or her way toward retirement, so the mode of communication has to be, has to have variety. What we would do is we would have everything from in person, phone, mail to the business, for those kind of I would say older generation crowds to having a survey available possibly on your website, through social media, Survey Monkey. There's other survey tools even Next Door is something that's coming up for a few municipalities that I work with, we have actually run Next Door in addition to Facebook, Linked-In, as communication tools and the younger business crowd are definitely there. We want to make sure that we saturate all communication channels in order to reach everyone to get our most, the strongest response we can for businesses to draw the best conclusions we can for you. To draw the best picture on what your current business climate is. Additionally, and actually Linda is here this evening, another strategic partner that I see is the Rolling Meadows Chamber of Commerce. They obviously have their pulse on many businesses now. We all know that not every business in Rolling Meadows is a member of the Chamber of Commerce, but for those that are members we could partner and help to create focus groups, get groups of business people talking from different sects. The categories I listed. Even having 2, 3, 4 from each of those groups in a room and talking about what their different challenges are, their successes. Just sharing information. It would be valuable. So after we create the survey and go through all the different communication modes to get to as many businesses as possible we would take those survey responses from all the participating businesses, categorize them, assess them, and organize them into reportable data that we can actually report something to you about what the results are. There will be background information, data, areas of strengths, weaknesses, from the business owner, operator perspective and the overreaching goal really is to guide any policy changes that really do need to happen over the last 15 years. Many things have changed and there might be many things that you want to stay the same, but also things that you'd like to refine to continue to attract and retain business and also to help them grow. That's another thing. So basically the idea would be to ensure that business owners think Rolling Meadows and I open the floor for any questions if you have any.

Acting Mayor Veenbaas: Do any people on the council have any questions for Melanie and the only one I have for you myself first is with the proposal, and thank you for putting it together for us, what is the time frame on this? Does this take you 6 months or how long does this take?

Ms. Santostefano: Actually our goal would be within 90 days. We have all of the outreach done and we're working on reporting.

Acting Mayor Veenbaas: Thank you. Opening it up to the council, any council members have any questions for Melanie?

Alderman Prejna: You asked my question.

Acting Mayor Veenbaas: Mr. D'Astice

Alderman D'Astice: After the survey is done, you said you had experience in PR and marketing. Would we be able to discuss potential uses from your company for PR and marketing of the City?

Ms. Santostefano: Absolutely, absolutely

Acting Mayor Veenbaas: Any other questions? I see none so I'm going to ask for a straw vote to move forward with Vicarious Productions. Can I see a show of hands who would be interested in moving forward? One, two, three, four, five, six and that is seven so that is unanimous. So Mr. Krumstok.....

Mr. Krumstok: All I need is the proposal and we can make a resolution.

Acting Mayor Veenbaas: So Melanie if you could please put it in an email or written fashion and copy myself and Mr. Krumstok and get it to Mr. Krumstok and then we can take the next step, correct?

Mr. Krumstok: Yes

Acting Mayor Veenbaas: Thank you very much for sharing all that information with us to help us become better. Thank you.

#### 5) Street Conditions Survey Part I

Acting Mayor Veenbaas: All right, moving on to Number 5, Street Conditions Survey Part I. Mr. Vogt, or Mr. Krumstok: Who's going to tee this one up?

Mr. Krumstok: Public Works Director Fred Vogt and Assistant Director Rob Horne who's back will actually be here, but....

Mr. Vogt: We have three people.

Mr. Krumstok: We also have a City Engineer here too, but I see people....

Acting Mayor Veenbaas: I was going to say just as an interruption, if those folks that have already given presentations, if you'd like to leave that's fine and we appreciate again you coming. Thank you. Sorry Mr. Vogt. Thank you and the floor is yours.

Mr. Vogt: For the City Council tonight we've got three distinct, but connecting topics to talk about for you. The first being the Street Condition Survey that was commissioned by the City Council late last summer I believe it was and the City Engineer staff, as well as Public Works staff, worked I know in October and November to actually do the field inspections and worked over the winter to put the report together. Ryan Lindeman from Christopher Burke Engineering who has been involved with a number of our previous street resurfacing and reconstruction

efforts over recent years will be here to talk about that. Then Rob Horne will get into the proposal that staff has to consider additional work in 2017 given the favorable bid prices we had both for resurfacing and reconstruction and lastly I'll come back to talk about potential funding and decisions that need to be made regarding Kirchoff Road resurfacing, so with that I'll turn it over to Ryan unless you have anything.

Acting Mayor Veenbaas: And Mr. Vogt, so at the end of these presentations you'd like some direction from council on is it monies or direction with respect to roads, or what do you want from us exactly.

Mr. Vogt: Certainly for the last two times we would appreciate some direction from council in terms of whether or not to proceed with additional resurfacing and reconstruction for 2017. Kirchoff Road I think will be self-explanatory when we get into that. Not sure that there's any direction needed, but certainly we're here to answer any questions now or in the future. We've been working on this and talking about this at the Capital Improvements Committee meetings as well and we'll continue to do that throughout the summer.

Acting Mayor Veenbaas: Thank you very much.

Mr. Vogt: Ryan?

Ryan Lindeman: Thank you Mayor and council members. Thank you Fred for the introduction. My name is Ryan Lindeman with Christopher Burke Engineering. I have had the pleasure of working in town for about 10 years now during construction seasons and have been involved directly with design and construction for the last 4 years. My goal tonight is to talk about the Paving Condition Index update and then move into the Street Maintenance Improvement Program recommendations. Field Inspection of all streets was performed by the City and CBBEL in November and December of 2016. The evaluation was performed using the Pacer Evaluation Method developed by the University of Wisconsin Transportation Research Department. The database was updated with current PCI ratings based on our evaluations and to note this is the same evaluation method that was used in the 2003 and the 2010 Index Update Reports. The PCI averages are declining at a faster rate. The 2003 rating was a 6.5, 2010 was a 6.3, and 2016 was a 5.8. As the pavement ages sliding down the lifecycle curve the cost of maintaining that pavement become more expensive. This is increased engineering and design costs, increased construction costs, length of duration, and service disruptions during those improvements. This is a generic life cycle curve where you can see where as the pavement ages its condition declines and maintenance costs increase with age. So why is the PCI rating declining? Based on CBBEL's municipal experience over 15+ years typical expenditures for local roads is about 22 to 25,000 dollars per 2 lane mile. Rolling Meadows has about 64 miles of 2 lane roadways. This equates to about 1.4 to 1.6 million in expenditures per year to maintain a healthy roadway network. The average annual pavement maintenance and rehabilitation expenditures have decreased. As you can see between 2000 and 2002 the average expenditure was 1.16 million. 2003 to 2010, 760,000 per year. To note there in red, if you exclude the 2006 program, which was a bond issue program, if you exclude those monies the average spent was 278,000 in that period between 2003 and 2010. And then 2011 to 2016, 730,000. These are

non-federal and state reimbursed projects so this is all MFT and local funded projects focused on streets. This exhibit basically shows the expenditures in more detail. It's a reference to the previous slide. As you can see the 2006, it's kind of hard to see there, but in 2006 that 3.59 million construction one that is the bond program. Another contributing factor to the increased, or the decline in the PCI rating is pozzolanic stabilized base. Currently 47 street segments. totally 9.2% of the City's roadway network by area has this pozzolanic stabilized base. The 2006 bond program also artificially inflated the 2010 PCI rating as most of the streets that were resurfaced during that program had a poz base. This is problematic because poz base deteriorates and paving over that does not address the underlying condition. You don't get the return on your investment. CBBEL is tasked to develop a 10-year program, recommendations based on direction from Public Works based on two scenarios of annual investment. 1 million for resurfacing program per year, 1 million reconstruction program per year, and a second scenario of 750,000 per program, per year. These are inclusive of engineering costs. The resurfacing program developed was based exclusively on the PCI ratings and these funding targets. PCI ratings of 5 or lower prioritized and the actual future program year developed by Public Works will consider annual budget, future program, water main, sanitary, storm sewer projects as well as other factors and developments. Strictly speaking the recommendations were solely based on PCI rating and a plumbing target. The reconstruction program was developed based exclusively on PCI rating and these funding targets as well, however it was meant to address the pozzolanic stabilized base streets because we need to reconstruct those streets in order to remove that base, that base condition. Paving over it is no longer an option for many of the streets. Again, these were prioritized by lowest PCI rating and we did identify candidates for interim rehabilitation methods. For streets that are in serviceable condition, that may warrant an interim resurfacing prior to a reconstruction. Again, the actual future program year will be developed by Public Works and it will require the same considerations as the resurfacing program. This chart shows the PCI rating by pavement area percentage in the City of Rolling Meadows. So for example, if you look at on the X axis, the PCI rating of 7, you can see that if you look at 2003 30% by roadway area was ranked a 7 PCI. And you can see the blue bars represent 2010 PCI rating, purple is 2016, and yellow is the projected PCI ranking based on a level of investment of scenario one of 2 million per year. 1 million in resurfacing and 1 million in reconstruction. Scenario one investment, which is 1 million per program, per year, is projected to maintain the City's PCI rating at 5.8 by the end of the 10 year program, 2027. While the PCI rating remains the same, the increase in percentage of roadways within an area of 7 or greater, it improves from its current rating of 30% of roadway by area to 41% at the end of the program. In addition the reconstruction portion of this scenario will significantly reduce, if not eliminate, all pozzolanic stabilized base streets ensuring a slower average rate of PCI rating decline moving forward. Thank you for your time. I'm open for questions with Fred and Rob.

Acting Mayor Veenbaas: Mr. Vogt

Mr. Vogt: Thank you Mayor and if I could just summarize. There's a lot of moving parts here. What staff is looking to do is to have us develop as much of a comprehensive program as we possibly can so that the resources that we have with regards to annual programs, whether they meet the thresholds that are recommended in this report based on the two different scenarios, or whether they are greater, whether they are lessor, everything in terms of funding each year we

look to spend the dollars as wisely as we can in terms of maintenance for some of the things such as crack sealing, the PRA that we do, to try to preserve pavement life. We will continue to do that to the best of our abilities regardless of what the funding levels are, but I think one of the things that strikes me most with Ryan's presentation and analysis is the pozzolanic base streets and we've talked about this with every report and back with the bond issue in terms of paving a lot of streets, certainly is an approach to try to make the streets driveable, but it's not money well spent, or best spent shall I say in that those bases are bad and we don't get as much life out of those pavements as we can. So the approach that our City engineers put together is to try to over the next 10 years get rid of as many of those as possible by including those in our pavement reconstruction process, but again that is dependent on a certain level of funding that may or may not be available from year to year so I just kind of wanted to put things together in that perspective in regards to the street condition report that we have. Thank you.

Acting Mayor Veenbaas: Thank you. Mr. Krumstok?

Mr. Krumstok: I just want to say again this is Part I, but what we would need from City Council tonight is actually some approval, straw vote regarding Kirchoff Road and that's the last section of this discussion that actually talks about where we're going before NWMC asking for money, but we do need this straw vote because we're trying to do the water main project and the streets at the same time, that 2018, 2019, but that's the most thing that we need in Part I tonight.

Acting Mayor Veenbaas: Very good, so you want to go right to that?

Mr. Krumstok: That would be my preference.

Acting Mayor Veenbaas: Any questions on the presentation? Mr. Cannon

Alderman Cannon: I hope I'm asking it at the right time. I guess the question I would direct to Barry is we know that our road fund right now is almost empty so how, where do we get the money to fill it up because I don't think anybody at the table would disagree that we'd like to do 2 million dollars a year or more if we could, but where do we get the money and not break the bank for other projects.

Mr. Krumstok: And that's still part of the discussion and as you saw from, if you really look at the budget for the last two years, part of the discussion that we've been having with property taxes actually increasing that portion of the property tax section that we do directly go to local roads, but we're also looking at the pensions and all the other pieces and that's another piece that you're going to see again this year that we try with a bond coming off how can we make sure that we get our pension commitments, but also how can we utilize that money that's coming off into other programs. So the first thing is you will see another part into the property tax reevaluation of that money to make sure that there's more money coming in. There's going to be the discussion that we always have after the CAFR, do you want to put more money into local roads. There's always going to be the discussion about vehicle stickers, but those are predominately what you have left in the local roads. MFT what I would tell you at this point in time it needs to stay in MFT and obviously we've depleted it over the years. How much money

has actually been in MFT and if you watch some of the discussions down in Springfield, and again you've heard me say this so many times over the last few years, unfortunately no matter who the Mayor is, LGDF funds are part of what the State keeps talking about and there's a bill down there that would allow the governor just to sweep money and that's one of those LGDF that we have a concern about. So as we've been saying for the last three years, MFT is over here, local roads is over here, how we're trying to deal with that money and with the sidewalks and with some of the other repairs, we will have that discussion. We have Part II and Part III and some of these other discussions, but when you do see that City Council discussion that we have right after the CAFR is out there, we are trying to put more money with some of those other bonds falling off, but again to get to a 1.8 or 2 million dollar project at this point in time I don't have a crystal ball to tell you where that money is going to come from and again to make another bond issue on streets, that's something that we've always talked about. Infrastructure is one of those kind of things, but a revenue bond has to have a specific revenue to it. If it's underground utilities that's very simple to make a water rate issue on that, but again streets have always been that issue where how do you pay for that bond if you do that. But I know that's long winded, but that's always something that we're looking at and when you do see the property tax discussion as you know for the last two years we have incorporated money into that and that would be something that we would reevaluate when we have the discussion because between pensions and how we deviate and divvy up the money from the property tax, that's always the discussion that we have.

Alderman Cannon: So if I hear you correctly, can we shoot for 2 million dollars or is that shooting for the moon.

Mr. Krumstok: That's shooting for the moon at this point in time. If I had a crystal ball and knew exactly what the State was going to do with income taxes, or increases in LGDF I would love that one to happen, but at this point in time it's still very stringent how our other numbers coming from and again even the 1.8 as you know is a stretch this year, but again with all the other pieces that we're still playing with in the 2018 budget that you have not seen that, but we've already started on, it comes out to being how far can you deal with money and then with certain things not done and open issues that we have too.

Alderman Cannon: Thanks

Acting Mayor Veenbaas: Any other questions directed to Mr. Vogt, or any other questions or discussion on this topic? No? Okay, so Mr. Krumstok how would you like to frame up your need for the straw vote here?

Mr. Krumstok: That would be a good question.

Acting Mayor Veenbaas: That's why I asked it.

Mr. Krumstok: I think it's just the straw vote from the City Council requesting that staff work on underground utilities and Kirchoff Road, remodeling and renovation and projects and also expediting our request and importance to the Northwest Municipal Conference.

Acting Mayor Veenbaas: And you want that together in one straw vote, right?

Mr. Krumstok: Yes, that's my summary.

Acting Mayor Veenbaas: Is that good Mr. Vogt?

Mr. Vogt: That works. If you want a little bit of additional explanation. The Northwest Municipal Conference Council of Mayors determines where the money goes with regards to federal monies available for this region and the City submitted several years ago a funding request for Kirchoff Road resurfacing. It's a federally eligible route. The Council of Mayors approved it. It's been what we consider a multi-year, it's a pending area. There are some reasons that the Council of Mayors is looking at reprioritizing some of the ways they fund projects. They've got some big ticket items coming forward and we wanted to bring that to the council's attention in that if we wait several months or a year or more we may see that road resurfacing projects get a lower priority so we believe from a staff standpoint it behooves us to have some discussion on that. If we want to see Kirchoff Road potentially resurfaced in 2018, 2019, we should make that decision soon. I remind the council that because that is about a 2 million dollar project cost between Wilke and Hicks. The 80% federal will still result in about 400,000 cost to the City which we would have to look at incorporating either into our resurfacing program or our reconstruction program for whatever year we decide to do the resurfacing on Kirchoff. We can certainly wait longer if council so desires, but it may mean that we have less control over when the road actually does get resurfaced.

Acting Mayor Veenbaas: Got it. So let's go for the straw vote then?

Mr. Krumstok: Yes

Acting Mayor Veenbaas: And that includes the two items that Mr. Krumstok mentioned, the sewers, correct as well as Kirchoff?

Mr. Krumstok: It's the new water main project.

Acting Mayor Veenbaas: Water main project, okay.

Mr. Krumstok: And obviously expediting our request and the importance to Northwest Municipal Conference.

Acting Mayor Veenbaas: Got it, and the key part of this is we still need 400,000 dollars to put into this Kirchoff Road. That's part of the decision making.

Mr. Krumstok: Yes, well you're pretty much committing in the 2018 budget.

Acting Mayor Veenbaas: In 2018, so we recognize that. For staff to get a little direction here, how many people are in favor of moving forward with the two items for Mr. Krumstok and the

staff? Raise your hand. Another unanimous vote. So post haste and if you would keep us apprised on how that works out with the Municipal Council. We'd appreciate it. Just a quick update daily. Mr. D'Astice?

Alderman D'Astice: Okay, what about the proposed additions to the 2017 street program? Are we talking about that? Because that was one of the first things down here.

Acting Mayor Veenbaas: Mr. Vogt

Mr. Vogt: Rob Horne is here to discuss that.

Acting Mayor Veenbaas: I guess that's Part II

Alderman D'Astice: So I do have one thing. I have always been a proponent that we spend at least a million if not more on streets. I've been saying that for years and years and years. I don't always have enough support as you can see from the figures there, but if the council is saying we're taking 400,000 away from our streets to do Kirchoff Road, then I want to challenge staff right now to come up with another 400,000. I think that should be in addition to what we do on regular streets. It's a great project. It's a great return on our investment. It's a great idea to do Kirchoff, but I don't really want to do it at the expense of the other streets for the residents. So I'm just signaling my intentions early that I'd like to see more money in '18. I'd like this 400,000....

Acting Mayor Veenbaas: So you'd like to see 1.4 is what you're.....

Alderman D'Astice: Yes sir. I'd like to see at least 1.4 if not a lot more. I'd like to see 2 million, but I know that's pie in the sky. 1.4 would be my goal for next year.

Acting Mayor Veenbaas: Understood. Appreciate your comment. Any other comments? Mr. Vogt do you have anything else to add then?

Mr. Vogt: I'd just like to turn it over to Rob Horne to talk about the work and proposal for the rest of 2017.

Acting Mayor Veenbaas: Thank you. And Fred, before you leave the, so on Mr. Horne's part of the presentation, what is your expectation from the council?

Mr. Vogt: The expectation is not necessarily anything other than to give us direction as to whether you wish to proceed or not proceed with the remaining dollars that are in the budget this year for resurfacing and reconstruction. Not to steal any of Rob's thunder but there's I believe over 200,000 dollars in the reconstruction portion of the budget that is unspent because of the favorable bid prices that we got and then there's 150 roughly thousand dollars in the resurfacing budget that is uncommitted due to the favorable bid prices and we're looking to add one additional street to each program if council so desires.

Alderman D'Astice: More streets, more better

Acting Mayor Veenbaas: If you've got extra money, spend it.

Alderman D'Astice: More streets, more better as far as I'm concerned.

Mr. Vogt: We'll spend it if council desires. If not it will stay within the fund balance.

Acting Mayor Veenbaas: Rob, what more do you have to add to that?

Mr. Horne: I will be quick. I know it's been a long night.

Acting Mayor Veenbaas: That's okay. We're looking forward to your presentation.

Mr. Horne: I just felt like I should take the opportunity given the discussion tonight regarding road assessment and the two items that will be bought to the council next week regarding adding roadway, road segments, to talk a little further on two specific items. The first is to give you a little precursor to our proposed projects for 2018. We have not, we are in the midst of discussing these projects with the Capital Committee. These are all draft proposed projects, but I thought it was a good opportunity to show you all these tonight. The second item I will discuss briefly is the assessment, the benefit of the assessment and how we're going to utilize that moving forward as staff. So the first slide indicates 13 major projects in the Local Road Fund ranging from grant projects to annual major street reconstruction projects to smaller projects such as the City entry marker project and the street light LED conversion projects. What I've done is broken the project into three categories, the first one being more of our annual project priorities. These are projects that over the next 10 year we expect to have as an expense in some sort of fashion. As you note, Item Number 2 is the annual street reconstruction project which the City council approved in 2017 to move forward and begin construction on that. Just to give you an indication I created some rudimentary maps just to show you that these are, we selected some of our worse, most failing roads. City Council approved kind of a three-year program to complete some of our worst roads in our western area. Arlingdale, Highland area and it was going to be a three-year program. Based on favorable pricing and some of the road assessment information that we received from Christopher Burke, we believe if pricing is similar next year to this year and budget dollars are available for a similar project in 2018 that we should be able to finish that project in two years as opposed to three. Second group of projects are grant projects. I felt that it was important to start identifying some of these comprehensively so the council could get an idea of some of the moving parts regarding grant projects. Of specific interest is that the potential funding of the projects that another agency will pay for is in the neighborhood of 10 million dollars, so these are good projects to pursue for the City. Unfortunately some of the projects are coming to fruition in the same year, but ultimately the City stands to benefit greatly from funding from other agencies such as IDOT and Northwest Municipal Conference Mayor, federal government grants. The last project, the last category of projects is the kind of special projects. The ones that have a finite deadline. Part of the reason we wanted, it was important to get direction on the Kirchoff Road project, is we have a 4-year project where we plan to rebuild medians on Hicks and Kirchoff that are failing pretty poorly so we're going to look to contact the Northwest Municipal Conference of Mayors and see if we can roll this work into that project and take advantage of those grant dollars as well. These are the 13 projects prioritized similar to how we did last year. I just thought it important based on the funding of the 3 projects and the expenses both operating and debt service that we experienced in 2016 to give you some indication of the total dollar expenditures that are going to be discussed during this Capital Improvement review period. Getting into the road assessment, I wanted to take a snapshot. Obviously the report I believe it said in the memorandum if anyone is interested in seeing the report we can provide you a copy for viewing. It's fairly extensive, but I wanted to give you some indication. I know one of the alderman at the Capital Improvement Committee was interested in the ability to identify condition trends. This will help us do that over time. It also helps us, we now have an electronic sortable copy of the assessment so it helps us better plan, manage the roadway segment so we ensure that we're hitting one neighborhood at a time, not going back there several years in a row and getting our worst roads first. Capital planning tools that we are using, the one on the right is just a snapshot of the reconstruction programs thanks to the City council providing funds for the assessment to be completed. We've already built a 10year program which should if completed at the end of 2027 would eliminate all but about 1.3 miles of pozzolanic base streets which will have a huge benefit. The planning tool on the left is a way that we can lay out resurfacing projects and other larger annual projects which helps us in our annual maintenance programs, televising of sewers, street patching, crack sealing, those types of things ensures that we are not utilizing money on roadways that are going to be completed in upcoming years. Just wanted to show you a snapshot of what City staff uses for capital planning purposes. This is a layer on our GIS system. This was developed in 2015. When you look at that there's substantial changes we've made over the last two years with the assistance of City Council and so we're looking to update that, get the plan a little more refined, and hopefully in the near future make portions of that available to City of Rolling Meadows residents. Lastly, I think I provided this last year and I was about to delete it and I realized it was a good map to show the council again because what I noticed in the map is every year since 1940, or every decade since the 40's the City has added substantial amount of roadway to its system. So it's a good point to make that we didn't acquire all these roadway segments in a short period of time. So it's not going to take a short period of time to correct them. So it will be important to have commitment to a long term Capital Plan, sound financial investments, and a commitment to stick to a plan over an extended period of time. Lastly, I know Director Vogt might want to provide you additional information on Kirchoff Road, or next week's, so if you have any questions I'm here.

Mr. Vogt: Then lastly to get to the question at hand the dollars amount, and I now have them in front of me. For the street resurfacing was awarded to ALamp Construction in mid-March at 744,000.00. The budget has 900,000 so it's a little bit more than 150,000.00 that is still uncommitted. Staff with the City engineer's assistance is recommending that if we wish to do additional work that we look at Flicker Lane which is the north section between Campbell Street and Fremont. That's about 90,000.00 to do that additional street. For reconstruction there's a section of Highland Drive that's adjacent to Arlingdale that's under contract. Because that contract came in at 542,000.00 whereas we have 787,000 budgeted. That's about 240,000.00 that's uncommitted at this point. If we added Highland Drive from Arlingdale up to just short of the access point to Quentin Road we estimate that to be 170,000.00 which would still keep some

money uncommitted for this year for contingencies or unanticipated issues that we may run into with pavement base and the like, but that's the question at hand in terms of shall we do additional resurfacing work as staff is recommending as well as the reconstruction additional work and if council is agreeable with proceeding we would have resolutions prepared to award contracts at next week's City Council meeting. Thank you.

Acting Mayor Veenbaas: Very good. Are there any questions for Mr. Vogt or Mr. Rob Horne? Mr. Prejna

Alderman Prejna: I just support whatever Mr. Vogt would like to do and congratulations grandpa.

Mr. Vogt: Thank you.

Acting Mayor Veenbaas: Mr. Cannon

Alderman Cannon: Thank you. From a selfish standpoint I'm really happy that you're putting Highland Drive in there. If that road gets much lower I think you might not see cars going down it. It keeps on sinking dramatically. It's one of the worst streets I've seen. It's really bad so I think it's a really nice addition. The other thing I want to ask, we had a meeting last week on Sunset Drive and Brookview Lane. If we were to add those to the Capital program would the money come out of this area or would we have to get it in a different fashion?

Mr. Vogt: You're referring to the utility?

Alderman Cannon: If we put a sewer there, we're looking at.....

Mr. Krumstok: Yeah, sewer comes out of the Utility Fund. That is not a street program, but if you repair the street, then it's the street local roads.

Alderman Cannon: So it won't affect this at all.

Mr. Krumstok: Right. So what you went to last Monday night for that public information meeting, that's out of the Utilities Fund.

Alderman Cannon: Okay, thank you. I just wanted to make sure. Thanks.

Mr. Vogt: Repairs that would be caused by sewer installation could be paid for out of the Utility Fund, but ultimately the resurfacing would come out of the Local Roads or MFT.

Alderman Cannon: Thank you.

Acting Mayor Veenbaas: Mr. D'Astice?

Alderman D'Astice: First, no questions but I am the alderman who made Rob put that chart together and I think as a part of the Capital Improvement Committee I think it's a great chart Rob. You did a great job because what they gave us tonight, the presentation, we spent over an hour the last two meetings, or the last meeting for sure and probably another half hour at the meeting before, so we spent quite a lot of time on this so streets are my passion on this part. So second I support this and third I want to say that with respect to Kirchoff Road assuming we are going to do this, when we have new construction that takes place where that vacant lot is, we need to make sure that whoever is doing the construction has some kind of a way to make sure they don't damage the roadway because for us to spend 2 million dollars and then hopefully this summer or next summer a company comes in and starts to build all kinds of buildings and great stuff, I don't want to have us have to go back in and redo the roadway so we need to make sure that whatever we do there, they assume responsibility for that roadway.

Acting Mayor Veenbaas: Good point. Mr. Vogt?

Mr. Vogt: Excellent points and if we learn of any perspective, imminent development there before that roadway is paved, we may as a City want to consider gapping that section and do Kirchoff Road in two phases to avoid as much as we can in terms of damage to a new street and do it after the development is completed. On the other hand if we proceed and resurface the roadway before redevelopment, we certainly will look to the contractors to protect the road as best we can and the burden will be on the contractor at that point.

Acting Mayor Veenbaas: Any other questions or comments or discussion? I see none. Mr. Krumstok would you remind me again what we're voting on.

Mr. Krumstok: Just a straw vote that the City, that staff would bring a resolution to approve additional, a change order to ALamp to do additional roads.

Acting Mayor Veenbaas: Fair enough. Did everybody hear that? Very good. You said it better than I could and you did. So those in favor raise your hand. Thank you very much. So that's unanimous so you've got your direction Mr. Vogt and Mr. Krumstok and staff.

Mr. Vogt: Thank you.

Acting Mayor Veenbaas: Thank you for your presentations and well done.

### 6) Gateway Park Electronic Sign & Electrical Work

Mr. Krumstok: We can do the next one really quick.

Acting Mayor Veenbaas: Mr. Krumstok, you're going to talk about Number 6, my favorite.

Mr. Krumstok: Well, this is actually two parts when we had a staff report at a City Council. This is two parts of this that staff is looking for direction related to if you would allow staff to do

about 9,000.00 worth of electrical work at Gateway Park. The second part is to do about 5,000.00 of landscaping improvements at Gateway Park and then that would take care of Gateway Park at this point in time from when we bought that resolution and it was a little more expensive than expected and then the next part as you remember from our past City Council, staff report that talked about electronic message board in Gateway Park and the option one was for about 14,000.00 to refurbish an old police sign that we have in storage at Old Public Works and would pull all the guts out. Make it nice and new or option two which is approximately 27,000.00 to talk to the sign company that we used to do the one out here at City Hall and actually make a new entry message board for that too. So it's really four questions in summary. Obviously there's a report, but this money would come out of the Building and Land Capital item for the Gateway improvements.

Acting Mayor Veenbaas: To start with discussion and questions, we'll do them both together on this one. Any discussion, questions about this item? Mr. Banger

Alderman Banger: I guess just to address the three questions. I'm completely in favor of the electrical improvements, minor landscaping improvements. I'm not interested in either of the message boards so I'll just throw that out there.

Acting Mayor Veenbaas: Thank you for that. I agree with you. Mr. D'Astice

Alderman D'Astice: I agree with that exactly. I say do the electrical, do the minor landscaping, but I don't, you whizz by there too fast to read anything on the sign board, so I think the signs we have up there, the new ones look real nice.

Acting Mayor Veenbaas: Very good. Any other discussion on that? None, okay.

Mr. Krumstok: So if you could do the three different votes, straw votes.

Acting Mayor Veenbaas: Okay, frame the first one for me please.

Mr. Krumstok: The first one is for staff to do approximately 9,000.00 worth of electrical work at Gateway Park.

Acting Mayor Veenbaas: Okay, who is in favor of that one? Unanimous.

Mr. Krumstok: The second one would be for staff to complete minor landscaping improvements at the cost of approximately 5,000.00 in Gateway Park.

Acting Mayor Veenbaas: Who votes for that? Unanimous again. Two for two.

Mr. Krumstok: The third question would be and depending on how this vote goes there might be another one, but for staff to pursue installation of an electronic message board at Gateway Park.

Acting Mayor Veenbaas: We're trying to get rid of that police sign aren't we now?

Mr. Krumstok: I have other ruses.

Acting Mayor Veenbaas: Sorry, okay who's in favor of spending the money on this sign,

correct?

Mr. Krumstok: Right, because if that one has a positive then we would go into which one.

Acting Mayor Veenbaas: Who is in favor of that one? Raise your hand. Unanimously no.

Thank you. Anything else, any other direction that you need?

Mr. Krumstok: No, that's all.

Acting Mayor Veenbaas: Anything else with respect to Gateway Park signs or electrical work?

Mr. Krumstok: That should take care of it.

Acting Mayor Veenbaas: That is all we have. Thank you very much staff. Is there any other comments? Otherwise I'm going to ask for a motion to adjourn. Mr. Banger made a motion to adjourn. Do I have a second? Mr. D'Astice made a second. All in favor say aye; those opposed. Thank you all very much for your help tonight.

### **ADJOURNMENT:**

There being no further business the meeting adjourned at 9:28 pm